

**Henry Hill's Personality Development  
In Nicholas Pileggi's Wise Guy Life In A Mafia Family**

***A SARJANA PENDIDIKAN THESIS***

**Presented as Partial Fulfillment of the Requirements  
To Obtain the *Sarjana Pendidikan* Degree  
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*A Sarjana Pendidikan Thesis on*

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NICHOLAS PILLEGI'S WISE GUY LIFE IN A MAFIA  
FAMILY**

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I honestly declare that this thesis/final paper, which I have written, does not contain the work or part of the work of the other people, except those cited in the quotations and the references, as a scientific paper should.

Yogyakarta, 13 June 2023

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Wilfridus Aditya Wijayanto

DO  
THE HARD WORK,  
ESPECIALLY  
WHEN YOU  
DO NOT  
FEEL  
LIKE IT

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## ABSTRACT

Wijayanto (2022). Henry Hill's Personality Development in Nicholas Pileggi's Wise Guy Life In A Mafia Family. Yogyakarta: Department of English Language Education Language Program, Faculty of Education, Sanata Dharma University.

Humans have unique and complex personalities. Human personalities develop as they progress through life. Each person has a unique personality development. In relation to personality development, this study discusses the personality development of the main character of the novel Wise Guy Life in A Mafia Family, Henry Hill.

The novel The Wise Guy Life in A Mafia Family by Nicolas Pileggi tells the story of Henry Hill's life journey from adolescence to becoming a famous mafia. This novel is inspired by Henry Hill's true story. The life of being a mafia is far different from that of other normal humans. Fully amazing stories and challenges.

The researcher formulated two questions for this study. The first question discusses Henry Hill's portrayal as the main character in the novel Wise Guy Life In A Mafia Family. The second question discusses the development of Henry Hill's personality in the novel Wise Guy.

The author uses several theories to analyze this problem. The first question was answered using Murphy's characterization theory. Hurlock's theory of personality development was used to answer this second question.

This study has resulted in two discoveries. The first discovery was Henry Hill's portrayal of the novel Wise Guy Life In A Mafia Family. The second discovery was the development of Henry Hill's personality, which was loyal to the mafia group and a hardworking person, who turned into a traitor in the mafia group because he wanted to save himself.

Keywords: Henry Hill, personality development, mafia

## ABSTRAK

Wijayanto (2022). *Henry Hill Personality Development in Nicholas Pileggi Wise Guy Life In A Mafia Family*. Yogyakarta: Pendidikan Bahasa Inggris, Fakultas Pendidikan, Universitas Sanata Dharma.

Manusia memiliki kepribadian yang unik dan rumit. Kepribadian manusia berkembang pada saat mereka menjalani kehidupan. Setiap pribadi memiliki perkembangan kepribadian yang berbeda-beda. Dalam kaitannya dengan perkembangan kepribadian, penelitian ini membahas mengenai perkembangan kepribadian dari tokoh utama novel *Wise Guy Life in A Mafia Family*, Henry Hill.

Novel *Wise Guy Life in A Mafia Family* karangan Nicolas Pileggi, menceritakan tentang perjalanan hidup Henry Hill dari remaja hingga menjadi seorang mafia terkenal. Novel ini terinspirasi dari kisah nyata kehidupan Henry Hill. Kehidupan menjadi seorang mafia adalah kehidupan yang jauh berbeda dengan kehidupan manusia normal lainnya. Penuh dengan cerita yang luar biasa dan tantangan.

Penulis merumuskan dua pertanyaan dalam tesis ini. Pertanyaan yang dirumuskan pertama membahas penggambaran Henry Hill sebagai tokoh utama pada novel *Wise Guy Life In A Mafia Family*. Pertanyaan yang dirumuskan kedua membahas perkembangan kepribadian Henry Hill pada novel *Wise Guy*.

Penulis menggunakan beberapa teori untuk melakukan analisis masalah di atas. Pertanyaan pertama dijawab menggunakan teori karakterisasi oleh Murphy. Teori perkembangan kepribadian oleh Hurlock akan digunakan untuk menjawab pertanyaan kedua.

Studi ini menghasilkan dua penemuan. Penemuan pertama adalah penggambaran Henry Hill pada novel *Wise Guy Life In A Mafia Family*. Penemuan kedua adalah perkembangan kepribadian. Kepribadian Henry Hill yang setia pada kelompok mafia dan seorang yang pekerja keras, kemudian kepribadian Henry Hill berubah menjadi penghianat dalam kelompok mafia karena ingin menyelamatkan dirinya sendiri.

Kata kunci: Henry Hill, perkembangan kepribadian, mafia

# **CHAPTER I**

## **INTRODUCTION**

This chapter consists of two major parts, the first one is the background of the study and the last one is research question. The background of the study explains the background of the conducted study, including the overview of Wise Guy Life in A Mafia Family. The research question is the formulated issues that will be addressed in this study.

### **1.1 BACKGROUND OF THE STUDY**

Personality has two strengths: the basic strength is talent from birth and the strength of the environment in which a person lives. These two forces are interconnected and develop a person's personality. The personality of each human being is unique and complicated because they have their own strengths. (Sujanto, Lubis, & Hadi, 1984)

Every human being has their own way of life. The journey of life begins at birth and ends when a person dies. During the course of life, many things develop from a person. Physical and personality traits can be seen in characters and traits. An example of personality development is when a boy has a kind heart and love to share over several years of life. He grew up and became a man. His personality had changed. His character and nature, as children, were lost. He might have changed to a bad and miserly person or good and great. He was influenced by the environment, friends, experiences, habits, and many other factors.

WHEN HENRY HILL WAS BORN on June 11, 1943, Brownsville-East New York was a sixsquare-mile working-class area with some light industry and modest one- and two-family houses (Pileggi, 1985).

Henry Hill was the main character in novel *The Wise Guy* Life In A Mafia Family. He was born in the middleclass family and live the monotone live. However, Brownsville East New York is the place where mob/mafia live. The environment was more danger than the other district.

In addition to the thousands of hardworking new arrivals, the area also attracted Jewish hoods, Black Hand extortionists, Camorra kidnapers, and wily Mafiosi. In many ways Brownsville-East New York was a perfect place for the mob (Pileggi, 1985).

According to the citation, Nicholas Pileggi, the author, had the fact of this place. Nicholas Pileggi writes this novel based on the Henry Hill true story. Henry Hill was not like the other lucky kids who grew up in a proper and nice environment. Henry Hill grew up in the unstable and extraordinary place. However, young Henry was not regret; he learned and survived until became a wise guy.

The writer chose the topic of personality development because the writer was interested in the personality development of the character Henry Hill in a novel entitled *The Wise Guy*. The value taken from studying Henry Hill's personality development is how to stay strong stance to pursue his goals. Is not easy to stand on the crowded. And the researcher also wants to explain the value of being a loyal person. Because the researcher was very concerned about the young men issue.

Currently, most young men lose their purpose. They have no motivation, lazy, unstable, and fragile. The researcher very concerned about this problem because if

this issue is not solved, quickly. In the future, many young men will become weak. Weak men create bad times. This is not good. In the future, we will face the tough demands of the times. Weak men create bad time. Through this thesis, the researcher aimed to motivate young men. Motivation to become a great and better man by learning from Henry Hill's personality development.

The *Wise Guy Life in a Mafia Family* is the New York Times Bestseller. Nicholas Pileggi is the writer of this novel. The genre of this novel is non-fiction by the crime reporter Nicholas Pileggi, which chronicles the life of Henry Hill, a mafia associate-turned informant. This novel was inspired by Henry Hill's life story, who lived together with the wise guy or mafia. Life in a mafia environment is interesting. The lifestyle is completely different from a conventional life. When most people have a work time of 9 to 5. Mob/mafia has an unlimited work time. They have private businesses and limited unions. The things that made the mafia/mob were different from those of other professions.

Based on this book, there is a movie called *Goodfellas*. This movie has a similar storyline. However, the researchers also found some differences. The differences between the movie and the novel are the characters' names and details of the story. In the novel, the author named Tommy Desimone, and in the movie, the character name is Tommy DeVito. The novel has a specific depiction, and many parts of it do not appear in the movie.

## **1.2 RESEARCH QUESTIONS**

In this part, the researcher based on the discussion above able to formulated two questions which are:

1. How is Henry Hill as the main character described in *The Wise Guy*?
2. How is Henry Hill personality development described in *The Wise Guy*?

## **CHAPTER II**

### **REVIEW OF RELATED LITERATURE**

In this chapter, the researcher explains some theories that have been used in this thesis. This chapter consist of two parts, the first part is the review of related theories, the second part is the review of related studies. In the first part, the researcher presents the theoretical review cornering the topic of this research. Then, in the second part, the researcher presents the overview of the related studies, the theses that cover topics similar topic of this study.

#### **2.1 REVIEW OF RELATED THEORIES**

In this part, the researcher explains the theoretical review concerning the topic of this research.

##### **2.1.1 Theories of Character and Characterization.**

To analyze the personality of the main character, the researcher deals with the character and the characterization. A character is mainly known as someone who leads the plot of the story. (Murphy, 1972) says that character of a person can be seen through their outward appearance, manner, relations, and from other people's point of view. A character is just a person who acts, appears, or is mentioned in a piece of literature (or an animal, object, or divinity that has been personified or anthropomorphized) (Beaty, 1973). In addition, (Kennedy & Gioia, 2010) state also that a character extends the novel to be real because it represents the human being from the thoughts, speech, and behavior. Moreover,



(Feist, Roberts, & Feist, 2021) defines personal characteristics, such as personality type, physical appearance, and intellectual capacity, are examples of characteristics.

There are also several characters that support the main character in the story. Suban (2003) divides a character into three groups. Those are protagonist, antagonist, and supporting character. A protagonist is a center of attention and leads the story plot. In opposite, an antagonist plays negative role and will have a conflict with the protagonist.

Meanwhile, characterization refers to how each character is described or depicted in the story by the author. According to Minderop (2005), there are two ways to convey a character. First is the author uses direct characterization (telling) which tells the readers what the character is like. Second is the author lets the readers to imagine and figure out by themselves what the character is like using indirect characterization (showing). The readers can find out through the character's thoughts, actions, and interactions with other characters.

In the book *Understanding Unseen* by M. J. Murphy (1972), there are nine ways to identify the character:

- 1) Personal Description

The author describes the characters' appearance from how the characters look like such as face, skin, or eyes and the way they wear clothes.

- 2) Character as Seen by another

The author describes the characters through the opinions or views from other characters.

### 3) Speech

The author describes the characters through the way the characters speak or say the dialogue or the language that the characters use in the conversations.

### 4) Past Life

The author describes the characters through the characters' life experiences in the past.

### 5) Conversation of Others

The author describes the characters by providing explanation what one character says about another character.

### 6) Reactions

The author describes the characters by displaying the way the characters' reactions to the events of the story.

### 7) Direct Comment

The author describes the characters by giving comments explicitly and giving chances for the readers to imagine the characteristics of the characters from the meaning of the author's comments.

### 8) Thoughts

The author describes the characters by giving the readers certain information about what the characters think and feel.

### 9) Mannerism

The author can describe the characters implicitly or explicitly about the positive or negative characteristics or manners that the characters have.

## 2.1.2 Theory of Personality Development

The researcher uses theories on psychology to gain understanding and the knowledge about Henry Hill personality, behaviors, and his personality development.

### a. The Meaning of Personality

(Hurlock, 1898) states that personality is the whole someone's psychological, such as thoughts and feelings. Personality has its own uniqueness and everyone has different personality that makes them more meaningful in life. According to Feist (2009), personality is a pattern of relatively permanent traits and unique characteristics that give both consistency and individuality to a person's behavior.

### b. Condition Responsible for Personality Changes

(Hurlock, 1898) explains about eight conditions that handle the personality changes. They are physical changes, changes in the environment, changes in significant people, changes in social pressure, changes in role, strong motivation, changes in self-concept, and psychotherapy.

#### 1) Physical Changes

A physical change does not relate to the change of the structure of the body but from maturation and decline or from illness, organic or glandular disturbance, injuries or some other conditions of person's life pattern.

## 2) Changes in the Environment

The changes in the either the physical or the social environment may produce the changes in the person's self-concept and it will lead to the changes of person's behavior. But, the changes in the environment do not guarantee an improvement in one's personality. In fact, the changes often have the opposite effect.

## 3) Changes in Significant People

When significant people in an individual life's change, and when he or she tries to adapt his or her pattern of behaviors, attitudes, beliefs, values, and aspirations to their, changes in his/her personality pattern are inevitable.

## 4) Changes in Social Pressure

The strong social pressure such as traits of social rejection, aggressiveness, and greediness have much possibility to encourage in certain aspect of personality rather than the traits of admiration, affection, cooperativeness and generosity.

## 5) Changes in Role

The changes of someone's role may occur because of the changes of age, economy, conditions, and affiliation with a new group. When the result of changes put the person into a favorable status, it will usually change the self-concept of the person in a better way.

6) Strong motivation

People generally improve their pattern in order to get greater social acceptance and also to improve their social relationship. When the motivation to improve the personality's pattern is strong enough, changes can be affected.

7) Changes in Self-Concept

The changes in self-concept of a person's personality may change his/her entire personality. However, changing in self-concept is getting difficult when people are getting older and usually the changes occur slowly and gradually.

8) Psychotherapy

Psychotherapy helps a person to get a better insight into the reason for his unrealistically favorable or unfavorable self-concept. Psychotherapy is necessary to make a poorly adjusted person able to make a better adjustment if he is helped to develop a more favorable self-concept.

Those conditions can affect one's personality development: there are two effects that one's might undergo, good effect and bad effect. The effect depends on how one's pass the process. Those who cannot pass the process successfully will get the bad effect and those who are able to pass it will get the good effect.

## **2.2 REVIEW OF RELATED STUDIES**

The researcher finds *The Rainbow Troops* novel has been studied previously by other researchers on different fields, such as the study conducted by Agustin, Nerry (2017). The study was written by Agustin, Nerry in 2017. The title is *The Analysis of Ibu Muslimah's Personality Development in Andrea Hirata's The*

Rainbow Troops. In her study, the researcher analyzed Ibu Muslimah's characterization shifting from a pessimism to an optimism person. The difference between this study and the researcher's is the final result of the development of the main character's personality.

The second study is an undergraduate thesis by Widyanto, Stephanus Aldy, (2020). The title is *An Analysis of Sam's Personality Development in Maggenti's Before I Fall Movie Script*. In his study, the researcher analyzed Sam's characterization shifting from ill-mannered towards her family members, obedient only to her friend, and interested in bullying to well mannered, caring with her surrounding, and brave enough to stop her friends from bullying others. The difference between this study and the researcher's is the theory of personality development source.

The third study was conducted by Pattiasina and Immanuel (2021). The title is *Peter's Personality Development As Seen In Pennypacker's Pax Novel*, In this study, the researcher analyzed Peter's characterization shifting from deceitful, emotional, stubborn, and impatient to kind and cheerful person. This study used the same theories. Murphy (1972) for characterization and Hurlock (1898) for personality development. However, the conclusions were different, and the main character was developed to be a good person.

The fourth study is written by Ribka, Gunarto in 2012. Her thesis title is *The Influence of Amir Khan's Personality Development in Facing His Conflicts as Seen in Khaled Hosseini's The Kite Runner*. Through her thesis, she described the

personality development of Amir Khan change from a coward person to the fearless man. The researcher found the differences,

According to the previous studies, the researcher considers some similarities such as the use of *The Wise Guy* as the object of the study and the use of the grand theories about personality development. Even though the topic of discussion is the same, this research is different because the researcher focuses on Henry Hill personality development affected by the inclusiveness depicted in *The Wise Guy Life in A Mafia Family*.

## **CHAPTER III**

### **METHODOLOGY**

In this chapter, the researcher conveys the information about methodology of the study in two sections, the first section namely object of the study and the last section us approach of the studies. In the first section, the researcher explains about The Wise Guy Life in A Mafia Family novel by specific way. In the first section, the specific content on the first part is the summary of the novel, an overview of Nicolas Pileggi's background, who is the writer of the novel discussed. This section also gives the reader the information about the appreciation reached by the novel, including the kind of art who inspired by this novel. In the last section, approach of the study, the researcher defines the critical approach and psychological approach that are used in the analyzing novel and answering the research questions, together with the theories explained in Chapter II.

#### **3.1 OBJECT OF THE STUDY**

##### **The Wise Guy Novel**

“Wise Guy Life In A Mafia Family” by Nicholas Pileggi is a non-fiction novel that tells the story of Henry Hill, a mobster who grew up in a middle-class Brooklyn neighborhood and became involved with the Lucchese crime family.

The story follows Henry from his childhood to his rise in the mob and eventual fall from grace. As a teenager, Henry begins working for the Lucchese



family and quickly becomes involved in a variety of illegal activities such as extortion, theft and drug dealing.

Throughout the novel, Henry is portrayed as a charismatic and cunning figure who can easily navigate the perilous world of organized crime. He is becoming a loyal member of the Lucchese family and takes part in a number of high-profile criminal activities, and including famous Lufthansa heist in 1978.

Despite his mob success, Henry's life marred by violence and drug addiction, and he eventually becomes a liability to the Lucchese family. In the 1980s, he does become a government informant and helps in the defendant of several mob members.

Overall, "Wise Guy" provides a detailed and vivid account of life in the mafia, including the camaraderie, violence, and betrayal that are major elements of this secretive and dangerous world.

The subject of this thesis is a novel titled *Wise Guy Life In A Mafia Family*. It was first published in United State of America, by Simon & Schuster in 1985. The novel used in this study was downloaded from PDFDRIVE, 13 December 2022. This novel consists of 111 pages, of which 106 pages are the story of the novel, 1 page author's note, 2 pages are introduction, and 3 pages are epilogue.

This novel also become a movie with the same story line. The movie title is *Good Fellas*. This extraordinary movie is directed by Martin Scorsese, Henry Hill is the main character of this movie. *Good Fellas* was starring by Robert De Niro as James Conway, Ray Liotta as Henry Hill and Joe Pesci as Tommy DeVito.

The *Wise Guy Life in The Mafia Family* is the New York Time best-sellers by Nicholas Pileggi. He is a writer from United States who was born on February 22, 1933, in New York City, New York.

### **3.2 APPROACH OF THE STUDY**

In this part, the researcher explains the distinguishing characteristic and the procedure of the application of the approaches.

#### **3.2.1 Qualitative Research Method**

Qualitative research involves collecting and analyzing non-numerical data (such as text, video, or audio) to better comprehend concepts, opinions, or experiences. It can be used to gain deep knowledge of a problem or generate new research ideas. (Creswell, 2009)

The researchers used a qualitative approach in this study. The aim is to find an explanation for the main character's actions and attitudes in the novel *Wise Guy Life In A Mafia Family*. The protagonist character of the novel *Wise Guy Life In A Mafia Family* is Henry Hill.

Personality development in Henry Hill's character was sought by researchers in the novel *Wise Guy Life In A Mafia Family*. The portrayal of Henry Hill's character and special traits is an important part of Henry Hill's personality development research.

#### **3.2.2 The Psychological Approach**

The psychological perspective pertains to a theoretical framework employed in the realm of psychology to comprehend human behavior, cognition, emotions,

and mental processes. It encompasses a range of theories, ideas, and approaches designed to elucidate and anticipate psychological phenomena. (Semiun, 2006)

Psychology encompasses a wide range of perspectives that focus on different aspects of human experience. Here are some key psychological approaches:

**Psychodynamic Approach:** Influenced by Sigmund Freud, this approach emphasizes unconscious processes and early childhood experiences as drivers of behavior and personality. It delves into concepts like the unconscious mind, defense mechanisms, and the impact of past experiences on present behavior.

**Behaviorist Approach:** Associated with psychologists like B.F. Skinner and Ivan Pavlov, the behaviorist approach highlights observable behavior and the influence of environmental stimuli in shaping behavior. It underscores the significance of reinforcement, punishment, and conditioning in learning and behavioral change.

**Cognitive Approach:** The cognitive approach places importance on mental processes such as perception, memory, thinking, and problem-solving in shaping behavior. It explores how individuals perceive, process, and interpret information, and how cognitive processes impact behavior and mental well-being.

**Humanistic Approach:** Advocated by psychologists like Carl Rogers and Abraham Maslow, the humanistic approach focuses on individual potential, self-actualization, and personal growth. It emphasizes subjective experiences, personal agency, and the fulfillment of psychological needs for well-being.

**Biological Approach:** The biological approach investigates the influence of genetics, brain structure and function, hormones, and neurotransmitters on behavior and mental processes. It examines how biological factors interact with psychological and environmental factors to shape human behavior.

**Socio-cultural Approach:** The socio-cultural approach explores how social and cultural factors impact behavior and psychological processes. It considers the influence of social norms, cultural values, and societal expectations on individual and group behavior.

## CHAPTER IV

### ANALYSIS

In this section, the researcher examines based on the problem formulation. The first part discusses about the main character describe in this novel. Henry Hill is the main character in the novel. Henry Hill has the most influence of the plot. Then, the second part discusses about Henry Hill developed his personality in the novel. The researcher used Understanding Unseens an Introduction to English Poetry and The English Novel for Overseas Student by M.J. Murphy as a based theory to analyze Henry Hill depiction. Then, the researcher used Personality Development by Hurlock as a based theory to analyzed Henry Hill personality Development. The entire theory already exposed in the chapter two.

#### **4.1 Henry Hill's Character Describe**

In the first part of this section, the writer examines how the main character describe in the novel. Start from finding the theory of character describe based on M.J. Murphy's (1972) Understanding Unseens an introduction to English poetry and the English novel for overseas student. According to Murphy, “

##### **4.1.1 Hendry Hill Appearance**

Appearance refers to how someone or something appears or presents itself visually. It includes physical attributes, features, and qualities that are visible and perceptible to the senses as well as the overall visual impression.

Henry Hill's father was Irish. The genetic of Irish came down to the Henry Hill as well. As novel mention about how the author describe Henry Hill appearance. The writer of *Wiseguy: Life in a Mafia Family*, Nicholas Pileggi had describe Henry Hill pretty detailed.

At thirteen, Henry had worked a year at the cabstand. He was a handsome youngster with a bright, open face and a dazzling smile. His thick black hair was combed straight back. His dark brown eyes were so sharp and bright that they glittered with excitement. He was slick. He had learned how to duck under his father's angry swats, and he was a master at slipping away from the racetrack security guards, who insisted he was too young to hang around the clubhouse, especially on school days (Pileggi, 1985, p. 5).

According to the previous citation, the author completely described Henry Hill appearance. As an Irishman, Henry Hill has a perfect form of Irish. The evident of the Henry Hill appearance was easy to imagine by the reader. Henry Hill has a thick black hair and dark brown eyes.

Henry Hill is a man who has many desires. Henry Hill was motivated from his difficult life. Henry Hill saw that the surrounding environment that worked as a mafia had a more prosperous and happy life. Then came a strong intention from within to have a prosperous and happy life, like a mafia. Henry has several characters which are loyal, Henry are ambitious person, willing to learn, dare to take risks, and had a father figure.

#### **4.1.2 Loyal**

A loyal person stands by others in both good and bad times, demonstrating their unwavering support and belief in the object of their loyalty. Loyalty can take many forms, including remaining faithful to a romantic partner, supporting and

defending friends or family members, keeping professional commitments, or demonstrating allegiance to an organization or set of values.

Henry Hill has a loyal character. As a member of the mafia gang, a mafia must be able to keep the secrets and business affairs of his alliance. Because it concerns the lives of many people. A member of mafia would not share the secret of union business. The impact of sharing the information can be a boomerang for the union. It could get much attention from cops and the other mafia gang. Eventually, the business will not run in the right path. The goal is that the group can stay alive and work according to the ideals or desires of their gang.

Henry and his pals had been reporting to probation and parole officers since their teens. They had been arrested and questioned so often for so many crimes that there was very little fear or mystery about the inside of a precinct squad room (Pileggi, 1985, p. 12).

Henry Hill's loyalty shows through his manners in the novel *The Wise Guy* Life in a mafia family. According to (Murphy, 1972) about mannerism to identify the character, Henry never ran away from trouble, even he and mafia gang got a hard problem. Henry's positive traits found in the novel, written by the author through Henry's real actions helping the gang mafia. They remain solid, even under difficult circumstances. The second evidences that shows Henry is a loyal person.

For Henry and his wiseguy friends the world was golden. Everything was covered. They lived in an environment awash in crime, and those who did not partake were simply viewed as prey. To live otherwise was foolish (Pileggi, 1985, p. 12).

Henry and Pals had an extraordinary mindset. They thought world is just a game. They liked to play hard and also work hard. They did not worry about the law, because they unite to fight most people's superficial thinking.

In Chapter Ten, Henry also shows his loyal trait in front of the fellas. Henry Helps Jimmy and Tommy to dig up the Billy's dead body and bury it somewhere else.

"But even then Billy was like a curse. About three months after we planted the guy, Jimmy came up to me at The Suite and said Tommy and I would have to dig up the body and bury it somewhere else. The guy who owned the kennel had just sold his property to a housing developer (Pileggi, 1985, p. 50).

Only extraordinary people can afford to follow the mafia lifestyle. Henry is one example of a man who remained faithful to help his friend in distress. The land on which Henry buried Billy was built by the developer. Then Jimmy asks Henry for help to dig up his grave again and move Billy's body to another place. Most people refuse to do so and choose to walk away from a task. However, Henry's loyalty to his mafia friends strengthened his mentality in helping Jimmy.

#### **4.1.3 Ambitious**

An ambitious person is someone who has the desire to achieve goals. An ambitious person will do everything to achieve their goals. Ambition arises when a person feels that he wants to get something. Henry Hill has ambitions as a gangster. Henry's desire to become a gangster is based on the environment and family circumstances. Henry lived in a poor family. Henry's parents were narrow-minded. They wanted their children to be ordinary people.

At the age of twelve my ambition was to be a gangster. To be a wiseguy. To me being a wiseguy was better than being president of the United States. It meant power among people who had no power. It meant perks in a working-class neighborhood that had no privileges. To be a wiseguy was to own the world. I dreamed about being a wiseguy the way other



kids dreamed about being doctors or movie stars or firemen or ballplayers" (Pileggi, 1985, p. 3).

Henry didn't like the thoughts of his parents. Henry thinks that being an ordinary person is like a dead person. Living like ordinary people is always miserable. Everyone has a purpose in their life. Henry was convinced of his decision to become a gangster at the age of twelve. Having the ambition of becoming a Gangster is proof that Henry is extraordinary person.

#### **4.1.4 Hardworking**

"Hardworking" is an adjective used to characterize individuals who exhibit dedicated and persistent efforts in their work or tasks. Such individuals are deeply committed to investing significant time, energy, and devotion to accomplish their objectives and meet their obligations. A hard worker person is a person who is willing to spend time doing something beneficial for others and their lives.

Henry lives in the mafia environment, where do not have a limit of time work and kind of duty. However, Mafia have the goals. Mafia want to make their families bigger and solid, have a lot of money, have a immunity from the law, and have a great connection. Mafia life for a big purpose. The mafia mindset is not the same as that of ordinary workers. They leave early in the morning and return in the evening, thus earning a monthly salary. The mafia survives, runs businesses, and faces great challenges every day.

Several chapters in the novel *Wise Guy Life In A Mafia Family*, show that Henry Hill likes to work hard.

I WAS AROUND the stand from morning till night, and I was learning more and more every day. By the time I was thirteen I was collecting

numbers and selling fireworks. I used to get the cab drivers to buy six-packs of beer for me, and then I'd sell them at a markup to the kids in the school yard. I was acting like a mini-fence for some of the neighborhood's juvenile burglars (Pileggi, 1985, p. 6).

Henry Hill was thirteen at that time. He was working on Paul Vario cabstand. When Henry friends went to the school, Henry went to the cabstand. From morning until night. Henry loved to work than go to school. What kind of kids who spend time in cabstand a day long. Only Henry who did it. Then Paul Vario interested made Henry a member of mafia. Because Paul saw Henry dedication to work harder than other kids.

The second evidence of Henry is a hard worker person. In the chapter three.

I had it all to myself. I couldn't believe how lazy everybody around me was. Nobody did anything. I began loan-sharking. The guys used to get paid twice a month--the first and the fifteenth. They were always broke just before payday (Pileggi, 1985, p. 14).

When Henry in the army camp, Henry criticized people in his environment who were lazy and did not like to work. The army camp can spend money only. They are lazy when trying to make money. Henry saw a lot of potential to earn money from the camp army environment. Henry created a dice game and became a debt borrower.

The last evidences Henry is a hard worker. In the chapter thirteen,

But I was also working eighteen hours a day. If there was calving, I'd get up at four in the morning. I'd be there late at night if the pipes or tubes needed cleaning. I was the hardest-working, best farmhand the dairy ever had. Even the guards gave me that (Pileggi, 1985, p. 66).

Even in the jail, Henry always works hard. According to (Murphy, 1972) about identify the character, through Henry's thought. Henry is a kind of person

who didn't want to wasting time. In 24 hours, Henry spent 18 ours for work and 6 ours for rest. This is representation of hardworking character. When most people work only nine hours per day even outside jail. Henry has a good character, hardworking.

#### **4.1.5 Fatherly**

As a member of mafia, Henry also had a soft side. Henry had a father figure. A fatherly figure is often viewed as someone who provides emotional support, serves as a role model, guides decision-making, and genuinely cares about the well-being and development of those in their care. The term "fatherly" can refer to anyone who embodies these qualities and serves as a nurturing and protective figure in someone's life, not just biological fathers. In one condition, when Henry girlfriends, Karen got a harassment by her neighbors. Henry was really angry, He want to give a revenge to the neighbors.

I went crazy. I wanted to kill the guy. All the way driving her home Karen is telling me what happened, and I'm getting hotter and hotter. The minute we got to her house she ran inside. I looked across the street (Pileggi, 1985, p. 26).

Through his speech, Henry was not playing with the problem. Henry is representation of a man who loved and respect his family. As a man is a common thing when your beloved family gets distracted. Most men protect their families first. Henry protects Keren because Karen is his girlfriend. The author wrote that Henry was getting mad of Karen's neighbor. According to the novel, Henry wants to beat up the neighbor, immediately.

At the same time I took the gun out of my left pocket and I started to smack him across the face. He screamed, "He's got a gun! He's got a

gun!" I can feel his face go. I shoved the gun inside his mouth and moved it around like a dinner gong. The brothers are so scared they can't move. Fucks. I swear I would have shot them if they came toward me (Pileggi, 1985, p. 26).

Henry was so angry that Karen had been abused. Henry is a brave man, without much reason he goes to Karen's neighbor who is harassing him and takes matters into his own hands. Although Henry faced more than one person, he was unafraid. Henry taught Karen's neighbor a lesson by hitting him with a gun. Henry's goal is to deter Karen's neighbors.

#### **4.1.6 Fearless**

Fearless individuals have the capacity to effectively handle and conquer fear, enabling them to display courage and resilience when confronted with challenges or difficult circumstances. "Fearless" is an adjective used to depict the state of lacking fear or possessing the capability to confront and surpass it. A person who is fearless displays qualities of courage, bravery, and a notable absence of hesitation or anxiety when confronted with demanding or perilous circumstances.

Henry Hill's fearless trait is shown in his teenager and when he is a worker for Tommy and Jimmy's business. The starting point of Henry Hill's fearlessness started as a teenager when Henry preferred to go to Cabstand rather than to school. Henry Hill lied to his parents and worked for Paul Vario as an assistant. In his teens, Henry dared making risky decisions. Henry thought that working for Paul Vario was more enjoyable. Henry gained friends, money, and freedom during his time with Paul Vario.

But mostly he was angry about me hanging around the cabstand. 'They're bums!' he used to scream. 'You're gonna get in trouble!' he'd

yell. But I'd just pretend I didn't know what he was talking about and say that all I was doing was running errands after school instead of running bets, and I'd swear that I was going to school when I hadn't been near the place in weeks. But he never bought it. He knew what really went on at the cabstand, and every once in a while, usually after he got his load on, I'd have to take a beating. But by then I didn't care. Everybody has to take a beating sometime." (Pileggi, 1985, p. 2)

Henry's father had already told Henry not to work at Cabstand. Henry was often beaten by his father. However, Henry did not care anymore because Henry had an ambition. Henry has ambitions to become a gangster.

#### **4.2 Henry Hill's Personality Development**

Personality development is an ongoing journey that can be shaped by a range of elements, such as education, upbringing, family dynamics, relationships with peers, cultural values, societal norms, and personal aspirations. It is not a rigid or unchanging entity but rather a dynamic and fluid progression that persists throughout an individual's life. Both internal and external factors play a role in influencing this ongoing process of personal growth and development. Personality plays an important role in every step of a person's life in the future. In the process of a person's life, personality develops according to the circumstances faced by the person. A good personality can be reflected in a person's success and greatness. Conversely, a bad personality can be reflected in sensations and life problems that do not stop.

In this novel, Henry Hill lived in a mafia environment. The mafia environment is a society environment that is difficult to guess. Today a person may become a friend, but the next day may turn into an enemy. The dynamics of life that are not monotonous make a mafia act as desired.

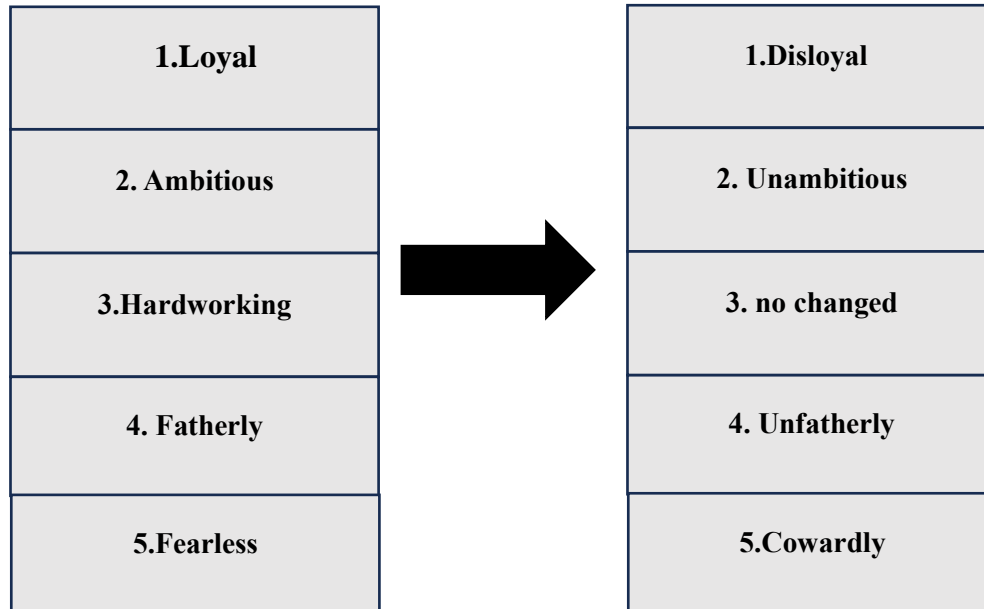
Living in a mafia environment is not far from a criminal world. Gambling, prostitution, theft, murder, and drugs are common in mafia neighborhoods. The mafia can live and survive because of criminal activities. Being a mobster can be a nightmare or dream of someone.

However, Henry believed that becoming a mobster was his childhood dream. Henry's dream does not make sense for most people. Henry chose the path of becoming a mafia because from childhood he only saw the bright side of being a mafia. Henry didn't know the cruelty of a mobster's life when he grew up.

Apparently, Henry realized that life as a mobster is complicated. Unlike Henry, if life is a mafia, it will always be happy. Henry began to give up this situation. Henry's personality develops into a different person than before, when he is already on the edge.

The researcher discovered Henry Hill personality development and delivered it in an explicit way with the table of change personality. In the beginning of the novel Henry Hill is described as a loyal, ambitious, hardworking, fearless and fatherly.

Henry Hill's characteristics before and after the change of his personality



Most of Henry Hill's personality switch from a good into bad. Only hardworking traits which is not change. The researchers discovered that there was no alteration in the hardworking characteristics of Henry's personality.

#### **4.2.1 Change from loyal to disloyal**

The first characteristic which changes is loyal, which develops into disloyal. Henry changes into a disloyal person after Lufthansa robbery. Henry and the fellas was successfully taken five million dollars in cash and \$875,000 in jewels. The Lufthansa robbery became the largest robbery in 1978. Then, the FBI, police, and all state security agencies tried to find the perpetrators of this biggest robbery. Several gangsters who participated in the robbery activity were arrested. However, the leaders of this robbery were not detected by FBI. The mafia attempts to maintain this secret. At first, Jimmy ordered his members to stay cool by not buying luxury

items. The aim is to trick FBI by living a simple life. However, some members still spend money on luxury goods. This led them to be caught by the FBI.

Henry also spent his money by buying a permanent Christmas tree for three hundred dollars.

I put seven in my own kick, and that night I dropped by Harold's Pools and bought a three-hundred-dollar permanent Christmas tree. The kids had a great time. It was the most expensive tree Harold had (Pileggi, 1985, p. 83)

However, Henry remains undetected from the FBI. The events of Henry being caught are recounted in chapter nineteen of novel *Wiseguy's Life In A Mafia Family*. The FBI arrested Henry not as a result of Lutfansa's robbery, but because of a drug case.

"When I got into the car I suddenly realized that I was still carrying half a kilo of heroin in my pocket. I remember saying to myself, 'What do I have to drive around with this stuff for?' So while the engine was still idling I got out of the car and went back inside the house and stuck the packages in a recessed light near the entry steps. I then got back in the car and started to drive Judy home. I wasn't fifty feet out of the driveway when my car was blocked. There were cars all over the place. I thought maybe there'd been an accident in front of my house. Then I thought, It's my turn to get whacked for Lufthansa. I saw this guy in a windbreaker who popped up alongside the car and jammed a gun against the side of my head (Pileggi, 1985, p. 92)

Unfortunately, Henry was caught carrying a kilo of heroin. Previously, Nassau's narcotics targeted Henry for a long time. Daniel Mann is a detective who deals with Henry's drug problem. It starts with the information of the drug dealers who are caught. Then they want to cooperative and willing to became an informant. Because when they cooperative to the FBI. The FBI will grant legal relief and become acquitted. They tell Daniel Mann that Henry is a drugdealer.



After Henry was imprisoned, the situation of Henry's friends and the mafia group was actually in a downturn. Tommy died to be a wise guy. Tommy is killed by The Gotti Crew. All happened because as revenge for Billy Bat's death. Then Paul Vario and Jimmy are very worried about Henry. They were afraid that Henry would talk to the FBI about secrets. The secret of Lutfansa's robbery can be revealed and it can endanger Jimmy and Paul Vario. The situation became more complicated after Henry got arrested.

Henry had two options at that time, cooperative to the FBI or keep the secret and stay for a twenty five years to life on the Nassau Country narcotics conspiracy. In this situation, Henry is dilemma about his loyalty to Paul Vario and Jimmy. The FBI offers freedom if Henry cooperates, while Henry also does not want to betray his friends.

Henry's thinking changes when his wife Karen tells Henry that Jimmy and Paul Vario keep asking him how Henry is coming. From there, Henry felt that his life was no longer safe. Chances are that if Henry gets out of prison, Jimmy will not hesitate to kill Henry and his family.

According to the Hurlock about changes in role, Henry's condition prompted him to change Henry's loyal personality into a traitor. Henry's purpose in committing betrayal was to save himself and his family.

An individual or action that is disloyal indicates a violation of a previous agreement or obligation, typically revealing a deficiency in providing assistance,

truthfulness, or dependability within relationships, organizations, or any other setting where loyalty is highly regarded.

Also, Henry wasn't totally against working out some kind of a deal. On the first morning after his arrest he had asked his parole officer whether there was some kind of an arrangement that could be made. He said that he knew about Lufthansa and would be willing to tell us something, as long as he didn't have to testify or surface as an informant. He told his parole officer that he could be our "man on the street." (Pileggi, 1985, p. 99)

Eventually, Henry was giving up with the situation. Henry decides to cooperate with the FBI and is willing to tell all the secrets about Lufthansa. Nothing is permanent and not even the nature of a person who is pressed by circumstances. Henry is not strong enough to face reality.

#### **4.2.2 Change from ambitious to unambitious**

The second is Henry's ambitious, which develops into unambitious. Henry had ambition to be a gangster when he was twelve years old. Being a wiseguy is Henry's dream. The motivation is came from the uncomfortable feeling about the Henry's family condition. The family lived in the poor condition. Henry couldn't develop himself. Henry thought that if he kept following his parents' mindset, then Henry would still live in poverty.

Even before going to work at the cabstand I was fascinated by the place. I used to watch them from my window, and I dreamed of being like them. At the age of twelve my ambition was to be a gangster. To be a wiseguy. To me being a wiseguy was better than being president of the United States (Pileggi, 1985, pp. 3-4).

The quotation shows Henry thought after watch the gangster from the window every day. At twelve, Henry has a uncommon motivation. When most of kids want

to be a lawyer, doctor or a president. Henry was fascinated by the place. The environment of mafia had influence Henry mindset about life.

After Henry already became a member of gangster and go through various kinds of life experiences. Life as a gangster seems to be fun indeed. Henry's goals were achieved until his quality of life improved. Henry has no worries about money, has a lot of connections, and his life is abundant. Eventually, Henry is forced to stop pursuing and enjoy his ambition to become a gangster. After Lufthansa robbery, the situation began to change. Henry and the gangster Henry and the gangster began to be wanted by the FBI. Their movement space becomes more limited and is always monitored by FBI. Henry is caught by the FBI and Henry has two choices. Jailed for twenty five years or he released and started a new life on the condition that Henry must cooperate with the FBI.

An unambitious individual, as an adjective suggests, is someone who lacks the drive, aspiration, or strong motivation to attain success, pursue objectives, or achieve notable accomplishments. They may demonstrate a deficiency in determination, ambition, or the eagerness to make progress in their personal or professional endeavors.

And now all that is over, and that's the hardest part. Today everything is very different. No more action. I have to wait around like everyone else. I'm an average nobody. I get to live the rest of my life like a shnook. (Pileggi, 1985, p. 106)

According to the Henry speech, the researcher assume that Henry has lost his ambition to be a gangster. Henry chose to cooperate with the FBI. The FBI obtains all the information about the Lufthansa robbery and criminal acts committed by

Henry's friends, and difficult circumstances suppressed Henry's personality into frustration. The FBI releases Henry to provide all important information, and Henry starts a new life as an ordinary person.

#### **4.2.3 Change from fatherly to unfatherly**

The third characteristic which changes is fatherly. This characteristics changes into unfatherly. Henry fatherly has shown in his reaction to Karen's condition. Karen gets mistreated by her neighbors. Then she called Henry to ask some help.

All the way driving her home Karen is telling me what happened, and I'm getting hotter and hotter. The minute we got to her house she ran inside. I looked across the street (Pileggi, 1985, p. 26).

Immediately, Henry went to the Karen's home. Henry loves Karen very much. Henry's form of affection, written by the author by beating Karen's neighbor with a gun. The purpose is to avenge the heinous deeds committed by Karen's neighbors.

At the same time I took the gun out of my left pocket and I started to smack him across the face. He screamed, "He's got a gun! He's got a gun!" I can feel his face go. I shoved the gun inside his mouth and moved it around like a dinner gong. The brothers are so scared they can't move. Fucks. I swear I would have shot them if they came toward me (Pileggi, 1985, p. 26).

Henry was furious when he heard Karen was being abused by his neighbors. There was no fear of Henry. Henry's action shows that as a man, he must protect the people he loves.

Henry's personality began to change when he was at the peak of his career as a gangster. Henry was lulled by the glitter of mafia life. The notoriously lawless

mafia environment has shaped an unhealthy quality of life. Mafia life is surrounded by gambling, prostitution, and murder.

Henry had it all--cash, cars, jewelry, clothes, and, after a while, even a girlfriend. For most wiseguys, having a steady girl was not unusual. Almost all of his friends had them (Pileggi, 1985, p. 53).

In Chapter 11, the author states that Henry has everything. However, this did not satisfy Henry. As an ordinary human being, Henry is dissatisfied with having one wife. His insatiability was channeled by infidelity. Linda is a charming woman. One Henry, falls for Linda and decides to cheat on Karen.

After that I started seeing Linda almost every day. She was fun. Whenever I would show up, she was happy. There were no strings attached. I was living a crazy life and she went right along with me. No bullshit. No hassle (Pileggi, 1985, p. 54).

"Unfatherly" is an adjective used to depict behavior or traits that deviate from what is typically associated with a father or the expected qualities of a fatherly figure. It conveys the absence of paternal care, guidance, or nurturing. It indicates behavior that is indifferent, neglectful, or unsupportive, going against the conventional role of a father.

At that time, Henry and Karen had a child. Henry was officially a father. However, Linda is more attractive than Karen. Henry's actions were contrary to Henry's treatment when he was not married to Karen. Fatherly character is ruined by Henry's mischievous behavior. Cheating in mafia circles is a common phenomenon. They usually had one wife and one female friend. A bad lifestyle afflicts many people. Karen and Henry often clashed. Her family life is ruined and

Karen is upset by this affair. Leaving an inner trauma for himself and his family.

Karen didn't expect Henry to have an affair.

#### **4.2.4 Change from fearless to cowardly**

The last characteristic which changes is fearless, which develops into cowardly. Henry changes into a cowardly person after the Lufthansa robbery day.

The impact of Lufthansa robbery day was massive for Henry and the gangster life.

The value of the robbery was unbelievable.

The one robbery where there should have been enough for everyone. Six million dollars in cash and jewels. And yet, within days of the robbery the dream score turned into a nightmare. What should have been the crew's happiest moment turned out to be the beginning of the end (Pileggi, 1985, p. 80).

According to the quotation above, the value of the robbery is fantastic. The first plan after the robbery, Jimmy intends to distribute the stolen money among all the members who participated in the Lufthansa robbery. Nevertheless, it should be noted that Jimmy is still in possession of six million dollars worth of stolen funds.

The relationship between Jimmy and the gangster members turns disharmonious. Jimmy's greed destroys the trust of all gangster members. Henry was suspicious and afraid of Jimmy. Henry was afraid that he would be killed by his own friend, just because of money problems.

"Jimmy once killed his best friend, Remo, because he found out that Remo set up one of his cigarette loads for a pinch. They were so close. They went on vacations together with their wives. But when one of Remo's small loads got busted, he told the cops about a trailer truckload Jimmy was putting together (Pileggi, 1985, p. 48).

Jimmy does not have a compassion. From the citation above, the author shows that Jimmy characteristic was a cruel. Jimmy has a gloomy past life.

However, before the Lufthansa robbery Henry was Jimmy best friend. Almost twenty years, Henry and Jimmy work together. Jimmy is a mentor to Henry. All the fear of the harshness of the mafia life Henry can go through with his help. Henry became a brave man. He dared to sell illegal goods, fight enemies, kill for money, rob, do drug businesses, have affairs, and gamble. All Henry's brave crimes were committed under the influence of his close friends, including Jimmy.

To justify any new spending, the three of us, Jimmy, Tommy, and I, took a trip to Vegas, dropped about twenty grand, and came back bragging that we had won. Everybody knew we went to Vegas a lot and that Jimmy was the kind of guy who would belly up to the craps table and play until his ankles swole (Pileggi, 1985, p. 44).

The citation above represent that Henry and Jimmy have a great relation. They do not afraid to spend their money for gambling. Then, there is one more evidence that Henry was a man who was not afraid. The evidence is presented in chapter ten which discusses the incident of Billy Bat's murder. In chapter ten, the author of the novel *Wise Guy Life In A Mafia Family* writes the story of Henry's life in collaboration with Jimmy and Tommy. Chapter ten which tells all criminal acts committed by Jimmy, Tommy, and Henry.

It only took a few seconds, and we got back in the car. When we got to the spot where we were going to bury Billy, the ground was so frozen we had to dig for an hour to get him down deep enough. Then we covered him with lime and drove back to New York. "But even then Billy was like a curse. About three months after we planted the guy, Jimmy came up to me at The Suite and said Tommy and I would have to dig up the body and bury it somewhere else. The guy who owned the kennel had just sold his property to a housing developer. He had been bragging to Jimmy about how much money he was going to make, but all Jimmy knew was that workmen might find the body. That night Tommy and I took my brand-new yellow Pontiac Catalina convertible and we dug Billy up. It was awful (Pileggi, 1985, p. 50).

Most of people does not want to do those things. Helping the murderer process from the beginning until finish. Only fearless person could do that. Henry did that because he was used to mafia life. Exhuming Billy Bat's decomposed body requires courage and mental preparedness. Henry didn't feel scared, only that he couldn't bear the stench from Billy's body.

In his process to develop into a cowardly, Henry was very scared about his life. Henry knew if the FBI arrested him after the Lufthansa incident, Jimmy did not hesitate to kill him.

"I'm sitting there holding her hand and I'm thinking about Jimmy. Murders never bothered Jimmy. He started doing them as a kid in jail for old Mafiosi. In prison you don't have nice little fights. You have to kill the guy you fight. That's where Jimmy learned. Over the years he had killed strangers and he had killed his closest friends. It didn't matter. Business was business, and if he got it into his head that you were dangerous to him, or that you were going to cost him money, or that you were getting cute, he'd kill you. It was that simple. We might have been close. Our families were close. We exchanged Christmas presents. We went on vacations together. Still, I knew he could blow me away right there and get Mickey, his wife, to call Karen and ask where I was. 'We're real worried,' Mickey would say. 'We've been waiting for him. Did he leave yet? What could be holding him up? Do you think he's okay?' Meanwhile Jimmy's planting me with a boxful of lime in the Jamaica Marshes, across the street from where he lives (Pileggi, 1985, pp. 83-84).

The above quote is obtained from chapter seventeen. The citation taken from the last two paragraph of chapter seventeen, the author wrote about Henry's psychological state under pressure. Henry's personality turned into a coward. Henry was afraid of death at Jimmy's hands.



One way to save himself is to cooperate with the FBI. Henry's purpose in having to imprison Jimmy first is so that Henry will not be hunted down by Jimmy when he gets out of prison.

Of course, no matter how Henry tried to rationalize what he had done, his survival depended upon his capacity for betrayal. He willingly turned on the world he knew and the men with whom he had been raised with the same nonchalance he had used in setting up a bookie joint or slipping a tail. For Henry Hill giving up the life was hard, but giving up his friends was easy (Pileggi, 1985, p. 107).

Eventually, the author also adds evidence that Henry was timid and cowardly, in the epilogue. A person who is cowardly often shows hesitance when it comes to taking risks or defending themselves and others. They tend to prioritize their own safety by avoiding or giving in to challenges rather than facing them head-on or finding ways to overcome them.

## CHAPTER V

### CONCLUSION AND RECOMMENDATIONS

This chapter consist of the conclusion of the study and the recommendation for the related parties and/or further research related to personality development study of English literature and the study of the discussed novel in the undergraduate study.

#### 5.1 Conclusion

The purpose of the study is to answer two research questions: “How is Henry Hill as the main character described in *The Wise Guy?*” and “How is Henry Hill personality development described in *The Wise Guy?*”. The aim of this study is to identify Henry Hill’s characteristics and to explain his personality development. This research was classified as a form of psychoanalytic literary criticism, encompassing the utilization of multiple theories. The first theory employed was the theory of character and characterization, serving as a means to address the primary research inquiry. The second theory utilized to address the second research question is Elisabeth Hurlock's theory of personality development.

The researcher concluded that Henry Hill, which is the main character of the novel, is a loyal, ambitious, hardworking, fatherly, and fearless person. During his development process, Henry has a strong motivation to be a wise guy. Until Henry had achieved his goal, the situation immediately changed because of the Lufthansa robbery incident. Lufthansa robbery was the starting point for Henry's personality

change. Henry's personality, which originally had good grades, turned bad. Henry's personality changed one hundred and eighty degrees, Henry's personality changed because Henry wanted to save himself.

In the conclusion, Henry Hill's characteristics are loyal, ambitious, hardworking, fatherly, and fearless. Those characteristics are developed into disloyal, unambitious, unfatherly, and cowardly. Henry develops through his experiences as a wise guy.

## **5.2 Recommendation**

In this section, the researcher will give two recommendations to the future men teacher of Education Study Program and the future researchers.

### **5.2.1. For the Future Men Teacher of Education Study Program**

The researcher will recommend the future men teacher of educational study program to utilize this study as a reference to learn the change of Henry Hill characteristic. The future teacher can learn how to be a good role model for the student.

### **5.2.2. For Future Researchers**

The researcher suggests that future scholars consider this study as a point of reference when exploring the topic of personality development in other literary works. Additionally, the researcher suggested that future researchers try to study Henry Hill's personality development through the film *The Goodfellas*. *Goodfellas* is a film that adopts the story of the novel *Wise Guy Life In A Mafia Family*.

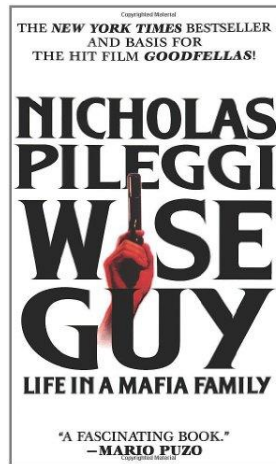
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## APPENDICES

### Appendix A



#### Summary of Wise Guy Life In A Mafia Family

Wise Guy Life In A Mafia Family tells about the story of Henry Hill's true story. Henry Hill was born on June 11, 1943, Brownsville-East New York. Henry Hill had a very simple life. His father worked as a hardworking construction company electrician, and his mother as a housewife. However, Hill lived in a mafia environment. Every day, little Henry blends into the hard life of the mafia. Unlike most people, Henry had an out-of-the-box mindset. He prefers to work part-time in a mafia car cage instead of attending school. Henry Hill aspires to become a great mobster. He was motivated to become a great mobster because Henry felt that life as a corporate worker was very boring. Their work is boring and underpaid. Henry felt that being a mobster was a very pleasant life. The mafia has many friendship connections, and his life is prosperous.

Henry Hill became loyal to his mafia group. Henry got honor and a lively life when he became a mobster. Jimmy Burke and Tommy DeSimone are two close

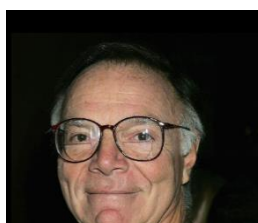
friends who accompany Henry to become a mobster. His struggle to stay afloat in mafia life was difficult. Henry along with his friend had to commit many crimes. They steal money and goods, kill mobsters, sell drugs, and run illegal businesses. Henry and his friends have also been in and out of prison many times. All actions that violate the law are performed to gain the honor of other mafia members and earn money.

Henry Hill's life began to change in his heyday, after successfully robbing money from the United States government and becoming a drug dealer. The FBI secretly hunts Henry Hill, and every move is monitored by police and FBI agents from leaving the house to return. Henry was eventually caught by the FBI for owning a cocaine drug factory in his apartment. When imprisoned, Henry received an offer from the FBI to obtain freedom on the condition that Henry provided all information about the mafia group in Brownsville-East New York. Henry, who was once loyal to his mafia group, turned into a traitor because he was pressed by circumstances. Henry wants to save his own life by providing all the information about his mafia group and all the crimes that have been committed. Because Jimmy Burke and Paul Varrio want to kill Henry.

Eventually, all members of the Brownsville-East New York mafia were arrested by the FBI, and Henry Hill was acquitted because he had cooperated with the FBI to provide all information about the criminal actions committed by members of his group.

## **Appendix B**

### **Nicholas Pillegi**



Nicholas Pileggi was born in New York City, New York, USA, 22 February 1933. Nicholas's father has a shoes store. At the age of about 20, Nicholas worked as a journalist. He wrote about the crime news. For 30 years, Nicholas built his career as a crime news reporter. Until finally, Nicholas became an expert in the field of crime news writing, especially in the world of organized mafia crime.

In 1985, Nicholas wrote *Wise Guy's Life In A Mafia Family*. Later, Nicholas wrote the screenplay of the movie *Goodfellas*. *Good Fellas* is a film based on Nicholas Pileggi's novels. Thanks to Nicholas Pileggi's screenplay writing skills, *Goodfellas* received an Academy Award nomination for the best screenplay.

Nicholas grew up in Brooklyn. Nicholas' father was an immigrant from Italy and his mother was a Nicholas married Nora Ephron in 1987. Nora is a friend of Nicholas, he's a journalist and filmmaker. However, Nora died in 2012. Then, at this time, Nicholas was 90 years old.

As a journalist who makes crime news. Nicholas was very interested in writing news about crimes committed by the mafia. *Wise Guy* (1985), *Casino* (1995), *Blye*, *Private Eye* (1976) have written references from the mafia crime stories Nicholas.

## **Appendix C**

### **Table Of Evidences**



Chapter 1			
No	Evidences	Location	Traits and reason
1.	<p>Carmela Costa had been brought to the United States as a small child, and she had married the tall, handsome, black-haired young Irish lad she had met in the neighborhood at the age of seventeen, but she never lost her ties to the country of her birth.</p> <hr/> <p>At thirteen, Henry had worked a year at the cabstand. He was a handsome youngster with a bright, open face and a dazzling smile. His thick black hair was combed straight back. His darkbrown eyes were so sharp and bright that they glittered with excitement. He was slick. He had learned how to duck under his father's angry swats, and he was a master at slipping away from the racetrack security guards, who insisted he was too young to hang around the clubhouse, especially on school days.</p>	<p>Page 1 Paragraph 4</p> <p>Page 5 Paragraph 26</p>	Henry Hill appearance
2.	<p>But mostly he was angry about me hanging around the cabstand. 'They're bums!' he used to scream. 'You're gonna get in trouble!' he'd yell. But I'd just pretend I didn't know what he was talking about and say that all I was doing was running errands after school instead of running bets, and I'd swear that I was going to school when I hadn't been near the place in weeks. But he never bought it. He knew what really went on at the cabstand, and every once in a while, usually after he got his load on, I'd have to take a beating. But by then I didn't care. Everybody has to take a beating sometime."</p>	Page 2 Paragraph 6	Fearless
3.	<p>"I was learning things and I was making money. When I'd clean out Paulie's boat I'd not only get paid but I'd also get to spend the rest of the day fishing. All I had to do was keep Paulie and the rest of the guys aboard supplied with cold beer and wine.</p> <hr/> <p>"I got to know what Paul wanted even before he did. I knew how to be there and how to disappear. It was just inside me. Nobody taught me anything. Nobody ever said, 'Do this,' 'Don't do that.' I just knew.</p>	<p>Page 2 Paragraph 10</p> <p>Page 3 Paragraph 11</p>	Henry Hill likes to learn
4.	<p>"Even before going to work at the cabstand I was fascinated by the place. I used to watch them from my window, and I dreamed of being like them. At the age of twelve my ambition was to be a gangster. To be a wiseguy. To me being a wiseguy was better than being president of the United States. It meant power among people who had no power. It meant perks in a working-class neighborhood that had no privileges. To be a wiseguy was to own the world. I dreamed about being a wiseguy the way other kids dreamed about being doctors or movie stars or firemen or ballplayers."</p>	Pages 3-4 Paragraph 17	Henry Hill ambition

5.	<p>At twelve Henry Hill was making more money than he could spend. At first he would treat his classmates to galloping horse rides along the bridle paths of the Canarsie marshes. Sometimes he would pay for their day at Steeplechase Amusement Park, topping off the treat with a 260-foot parachute drop. In time, though, Henry grew bored with his schoolmates and tired of his own largesse. He soon learned that there were no heady rides on sweaty horses and no amusement parks he had ever seen that could match the adventures he encountered at the cabstand.</p> <hr/> <p>My old man's life wasn't going to be my life. No matter how much he yelled at me, no matter how many beatings I took, I wouldn't listen to what he said. I don't think I even heard him. I was too busy learning about payday. I was learning how to earn</p>	<p>Page 4 Paragraph 22</p> <p>Page 5 Paragraph 26</p>	<p>Henry Hill thought out of the box</p>
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### Chapter 2

No	Evidences	Location	Traits and reason
1	"I WAS AROUND the stand from morning till night, and I was learning more and more every day. By the time I was thirteen I was collecting numbers and selling fireworks. I used to get the cab drivers to buy six-packs of beer for me, and then I'd sell them at a markup to the kids in the school yard. I was acting like a mini-fence for some of the neighborhood's juvenile burglars. I'd front them the money and then sell the radio, portable, or box of sweaters they glommed to one of the guys around the cabstand	<p>Page 6 Paragraph 1</p>	<p>Henry Hill such a hard worker and he thought out of the box.</p>

### Chapter 3

No	Evidences	Location	Traits and reason
1	<b>Those who did--who followed the rules, were stuck in low-paying jobs, worried about their bills, put tiny amounts away for rainy days, kept their place, and crossed off workdays on their kitchen calendars like prisoners awaiting their release--could only be considered fools. They were the timid, law-abiding,</b>	<p>Page 12 Paragraph 7</p>	<p>Henry Hill such a hard worker, he also had a high motivation to</p>

	<p><b>pension-plan creatures neutered by compliance and awaiting their turn to die. To wiseguys, "working guys" were already dead.</b> Henry and his pals had long ago dismissed the idea of security and the relative tranquility that went with obeying the law. They exulted in the pleasures that came from breaking it. Life was lived without a safety net. They wanted money, they wanted power, and they were willing to do anything necessary to achieve their ends.</p> <p>KAREN: Some of the marriages were worse than others. Some were even good. Jimmy and Mickey Burke got on. So did Paul and Phyllis. But none of us knew what our husbands were doing. We weren't married to nine-to-five guys.</p>		be a extraordinary person.
2	"I had it all to myself. I couldn't believe how lazy everybody around me was. Nobody did anything. I began loan-sharking. The guys used to get paid twice a month--the first and the fifteenth. They were always broke just before payday. I could get ten bucks for every five I lent if payday came after a weekend. Otherwise I got back nine for five. I started up a card game and some dice games and then I lent the losers money.	Page 14 Paragraph 22	Henry Hill such a hard worker, he also had a high motivation to be a extraordinary person.
3	Henry and his pals had been reporting to probation and parole officers since their teens. They had been arrested and questioned so often for so many crimes that there was very little fear or mystery about the inside of a precinct squad room.	Page 12 Paragraph 7	Henry was a loyal person.
	For Henry and his wiseguy friends the world was golden. Everything was covered. They lived in an environment awash in crime, and those who did not partake were simply viewed as prey. To live otherwise was foolish.	Page 12 Paragraph 8	

Chapter 5			
No	Evidences	Location	Traits and reason
1	c All the way driving her home Karen is telling me what happened, and I'm getting hotter and hotter. The minute we got to her house she ran inside. I looked across the street.	Page 26 Paragraph 14	Henry Hill has a father figure. He was a fearless man and ready to

	At the same time I took the gun out of my left pocket and I started to smack him across the face. He screamed, "He's got a gun! He's got a gun!" I can feel his face go. I shoved the gun inside his mouth and moved it around like a dinner gong. The brothers are so scared they can't move. Fucks. I swear I would have shot them if they came toward me.		war every time to protect the his beloved family.
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### Chapter 7

No	Evidences	Location	Traits and reason
1	But I was already looking out for big buyers. I had a drugstore wholesaler who had discount stores all over Long Island. He'd take almost everything I had. Razor blades. Perfume. Cosmetics.	Page 37 Paragraph 23	Henry Hill has a money-oriented trait.

### Chapter 10

No	Evidences	Location	Traits and reason
1	That night Tommy and I took my brand-new yellow Pontiac Catalina convertible and we dug Billy up. It was awful. We had put lime on the body to help it decompose, but it was only half gone. The smell was so bad I got sick. I started to throw up	Page 50 Paragraph 18	Henry was loyal to the fellas.

### Chapter 11

No	Evidences	Location	Traits and reason
1	Henry had it all--cash, cars, jewelry, clothes, and, after a while, even a girl friend. For most wiseguys, having a steady girl was not unusual. Almost all of his friends had them.	Page 53 Paragraph 3	Henry changed became a playboy because of the mafia lifestyle.
2	After that I started seeing Linda almost every day. She was fun. Whenever I would show up, she was happy. There were no strings attached. I was living a crazy life and she went right along with me. No bullshit. No hassle.	Page 54 Paragraph 11	Henry start cheated on Karen. Henry and Karen always fight.

### Chapter 13

No	Evidences	Location	Traits and reason
1	"I took sixty credits each semester, and I was hungry to learn. When I went inside I was only half literate. I had stopped going to school as a kid. In prison I learned how to read. After lock-in at nine o'clock, while everybody else bullshitted all night long, I used to read. I read two or three books a week. I stayed busy.	Page 65 Paragraph 21	Henry Hill was hungry to learn.
2	"But I was also working eighteen hours a day. If there was calving, I'd get up at four in the morning. I'd be there late at night if the pipes or tubes needed cleaning. I was the hardest-working, best farmhand the dairy ever had. Even the guards gave me that.	Page 66 Paragraph 31	Hardworking.

### Chapter 17

No	Evidences	Location	Traits and reason
1	LUFTHANSA SHOULD HAVE BEEN the crew's crowning achievement. A dream come true. The ultimate score for anyone who had ever hijacked a truck or moved swag out of the airport.	Page 80 Paragraph 1	The beginning of the climax.

### Chapter 18

No	Evidences	Location	Traits and reason
1	The FBI, with jurisdiction over all interstate crimes and unlimited overtime policies, assigned over a hundred agents to the case in the first forty-eight hours. Custom agents, the Port Authority police, the New York City Police Department, insurance company investigators, Brink's armored truck company, and Lufthansa's own security men swarmed over the scene of the crime, devouring clues and questioning witnesses.	Page 84 Paragraph 2	Road to the climax.

### Chapter 19

No	Evidences	Location	Traits and reason
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1	"I was under so much pressure that the day I got pinched almost came as a relief.	Page 89 Paragraph 5	Road to the climax.
2	I reminded him about the heat. I told him about the helicopter. He looked at me like I was nuts. There he was taking guns out on the sidewalk and looking at me like I'm nuts. But I saw that he was impatient.	Page 89 Paragraph 7	Road to the climax
3.	I said, 'I'm being followed, for Chrissake. I've had a helicopter following me all day.' He said I was crazy, I was paranoid.	Page 91 Paragraph 17	Henry changed became a paranoid person.

### Chapter 21

No	Evidences	Location	Traits and reason
1	Henry was one of the crew's only survivors, and he was finally caught in a position where he might be persuaded to talk. He was facing twenty-five years to life on the Nassau County narcotics conspiracy. His girl friend and even his wife could also be tied into the drug conspiracy, and life could be made very unpleasant for them. He knew this. He also knew that we could send him back to prison to serve out the last four years on the extortion case for violating his parole and that there was a very good chance that he was going to be killed by his best friends.	Page 99 Paragraph 24	Henry in the chaos situation. He wants to be freeman, but He also afraid if Jimmy will kill him. Road to the climax.
2	Also, Henry wasn't totally against working out some kind of a deal. On the first morning after his arrest he had asked his parole officer whether there was some kind of an arrangement that could be made. He said that he knew about Lufthansa and would be willing to tell us something, as long as he didn't have to testify or surface as an informant. He told his parole officer that he could be our "man on the street."	Page 99 Paragraph 27	Henry tried to give information to the FBI. Henry betrayed his fellas. Road to Climax.
3	. I was feeling paranoid, but I also knew that sometimes you were either paranoid or dead.	Page 101 Paragraph 47	Henry became a paranoid person. Because he was afraid of Jimmy. He didn't want to be killed by Jimmy.

<b>Chapter 22 The Climax</b>			
<b>No</b>	<b>Evidences</b>	<b>Location</b>	<b>Traits and reason</b>
1	. Henry had told McDonald he would cooperate if I agreed to go into the program with him. He said he wasn't going in alone.	Page 103 Paragraph 4	Henry Eventually wants to cooperate with the FBI. Road to the climax.
2	I thought a lot of things might change. There'd be no more Jimmys and no more drugs and no more Robins. Our lives would have to be different. Henry would live normally for the first time in his life. He'd be home at night. We would have regular friends. It could be like wiping everything clean.	Page 105 Paragraph 20	Henry resigned ti the situation. He gave up everything for a new life.
3	On May 27, 1980, Henry Hill signed an agreement with the United States Department of Justice Organized Crime Strike Force (Eastern District of New York) that read:  _____ This will serve to confirm the agreement reached between Henry Hill and the Organized Crime Strike Force for the Eastern District of New York. This office is conducting an investigation of possible illegal activities on the part of James Burke, Angelo Sepe and others in connection with the theft of several million dollars in cash and jewelry from the Lufthansa Cargo Building at John F. Kennedy Airport.	Page 105	Henry cooperated with FBI, officially.

<b>Epilogue</b>			
<b>No</b>	<b>Evidences</b>	<b>Location</b>	<b>Traits and reason</b>
1	Henry helped federal marshals track down and recapture Bill Arico, the suspected international hit man.	Page 107 Paragraph 3	After climax, Henry became a FBI partner.
2	On February 6, 1984, Henry took the stand against Paul Vario. Vario was being tried for having assisted Henry to gain early release from Allenwood by helping him get his no-show job. After a three-day trial, Paul Vario was found guilty of conspiring to commit fraud.	Page 107 Paragraph 5	After climax, Henry betrayed the fellas.
3	For Henry Hill giving up the life was hard, but giving up his friends was easy.	Page 107 Paragraph 9	The evidence how Henry became a coward.

4	Today Henry Hill and his wife live somewhere in America. As of this writing he has a successful business and lives in a \$150,000 two-story neocolonial house in an area with such a low crime rate that garden-shed burglaries get headlines in the weekly press	Page 107 Paragraph 11	After 1985. Henry and family started a new life. And became the ultimate wise guy.
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Change from loyal to disloyal evidence			
No	Evidences	Location	Traits and reason
1	I put seven in my own kick, and that night I dropped by Harold's Pools and bought a three-hundred-dollar permanent Christmas tree. The kids had a great time. It was the most expensive tree Harold had.	Page 83 Paragraph 3	
2.	"When I got into the car I suddenly realized that I was still carrying half a kilo of heroin in my pocket. I remember saying to myself, 'What do I have to drive around with this stuff for?' So while the engine was still idling I got out of the car and went back inside the house and stuck the packages in a recessed light near the entry steps. I then got back in the car and started to drive Judy home. I wasn't fifty feet out of the driveway when my car was blocked. There were cars all over the place. I thought maybe there'd been an accident in front of my house. Then I thought, It's my turn to get whacked for Lufthansa. I saw this guy in a windbreaker who popped up alongside the car and jammed a gun against the side of my head.	Page 92	

Change from ambitious to unambitious evidence		
Evidences	Location	Traits and reason
"Even before going to work at the cabstand I was fascinated by the place. I used to watch them from my window, and I dreamed of being like them. At the age of twelve my ambition was to be a gangster. To be a wiseguy. To me being a wiseguy was better than being president of the United States. It meant power among people who had no power. It meant perks in a working-class neighborhood that had no privileges. To be a wiseguy was to own the world. I dreamed about being a wiseguy the way other kids dreamed about being doctors or movie stars or firemen or ballplayers."	Page 3-4	
And now all that is over, and that's the hardest part. Today everything is very different. No more action. I have to wait around like everyone else. I'm an average nobody. I get to live the rest of my life like a shnook.	Page 106	



<b>Change from fearless to cowardly evidence</b>		
<b>Evidences</b>	<b>Location</b>	<b>Traits and reason</b>
"Jimmy once killed his best friend, Remo, because he found out that Remo set up one of his cigarette loads for a pinch. They were so close. They went on vacations together with their wives. But when one of Remo's small loads got busted, he told the cops about a trailer truckload Jimmy was putting together.	Page 48	Jimmy does not have a compassion. Cruel
It only took a few seconds, and we got back in the car. When we got to the spot where we were going to bury Billy, the ground was so frozen we had to dig for an hour to get him down deep enough. Then we covered him with lime and drove back to New York. "But even then Billy was like a curse. About three months after we planted the guy, Jimmy came up to me at The Suite and said Tommy and I would have to dig up the body and bury it somewhere else. The guy who owned the kennel had just sold his property to a housing developer. He had been bragging to Jimmy about how much money he was going to make, but all Jimmy knew was that workmen might find the body. That night Tommy and I took my brand-new yellow Pontiac Catalina convertible and we dug Billy up. It was awful.		Henry, Jimmy and Tommy did a murderer.